

**Appendix C Pricing Index
DIR-CPO-5086
LyncVerse Technologies, Inc.**

Manufacturer / Brand	DIR Customer Discount % off MSRP
AMX by Harman	38.00%
AKG by Harman	20.00%
App Space	10.00%
ATEN	30.00%
Atlas Sound	25.00%
Atlona	36.00%
Barco	20.00%
Biamp	30.00%
BenQ	33.00%
Brightsign	15.00%
BSS Audio by Harman	35.00%
C2G by Legrand	25.00%
Chief by Legrand	40.00%
Christie	19.00%
Crestron	40.00%
Crown Audio by Harman	36.00%
Da-Lite by Legrand	35.00%
DBX by Harman	25.00%
Draper	28.00%
Epson	12.00%
Extron	38.00%
Infocus	3.00%
JBL by Harman	28.00%
Kramer	18.00%
LG	18.00%
Liberty AV	35.00%
Lifesize	10.00%
Logitech	7.00%
Martin by Harman	25.00%
Mersive	14.00%
Middle Atlantic by Legrand	37.00%
NEC	15.00%
Newline	15.00%
Peerless AV	48.00%
Polycom	13.00%
Premier Mounts	30.00%
Rise Displays	5.00%
Samsung	20.00%

Sharp	30.00%
Shure	28.00%
Sony	15.00%
Soundcraft by Harman	25.00%
Tekvox	5.00%
Vaddio by Legrand	25.00%
Viewsonic	20.00%
Visix	7.00%
Related Services	
LyncVerse Services	10.00%
LyncVerse Training	10.00%